



*a California joint powers agency*

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**NOTICE**  
**CALIFORNIA AUTHORITY OF RACING FAIRS**  
**BOARD OF DIRECTORS & LIVE RACING COMMITTEE**  
**CONCURRENT MEETING**  
**JOHN ALKIRE, CHAIR**  
**11:00 A.M., MONDAY, NOVEMBER 18, 2019**

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors and Live Racing Committee will commence at 11:00 A.M., Monday, November 18, 2019. The meeting will be held at the CARF Conference Room, 1776 Tribute Road, Sacramento, CA 95815.

Public and members of the California Authority of Racing Fairs Board of Directors and Live Racing Committee may participate from the following locations:

Alameda County Fair  
4501 Pleasanton Ave.  
Pleasanton, CA 94566

Humboldt County Fair  
1250 5<sup>th</sup> Street  
Ferndale, CA 95536

San Bernardino County Fair  
14800 7<sup>th</sup> Street  
Victorville, CA 92395

Antelope Valley Fair  
2551 West Ave. H, Suite 102  
Lancaster, CA 93536

Monterey County Fair  
2004 Fairground Road  
Monterey, CA 93940

Stanislaus County Fair  
900 North Broadway  
Turlock, CA 95404

The Big Fresno Fair  
1121 S. Chance Ave.  
Fresno, CA 93702

National Orange Show  
689 South E Street  
San Bernardino, CA 92408

Ventura County Fair  
10 West Harbor Blvd.  
Ventura, CA 93001

California State Fair  
1600 Exposition Blvd.  
Sacramento, CA 95815

San Mateo Event Center  
2495 So. Delaware Street  
San Mateo, CA 94403

California Dept. of Food & Ag.  
2399 Gateway Oaks Dr.  
Sacramento, CA 95833

Solano County Fair  
900 Fairgrounds Drive  
Vallejo, CA 94589



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**AGENDA**  
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**AGENDA**

- I. Date, Time and Location of Next Meeting: December 3, 2019 in Sacramento.
- II. Public Comment.
- III. Approval of Minutes.
- IV. Report, Discussion and Action, if any, on Legislative Program.
- V. Report, Discussion and Action, if any, on Race Dates & Live Racing Operations.
- VI. Financials.
- VII. Executive Director's Report.

### III.

**CALIFORNIA AUTHORITY OF RACING FAIRS  
Board of Directors & Live Racing Committee  
Concurrent Meeting  
Tuesday, May 7, 2019**

#### **MINUTES**

A concurrent meeting of the California Authority of Racing Fairs (CARF) Board of Directors and Live Racing Committee was held at 11:00 A.M., Tuesday, May 7, 2019. The meeting was conducted at the CARF Conference Room, 1776 Tribute Road, Sacramento, CA, 95815.

CARF Board Directors attending: Richard Conway and Rick Pickering. Joining by conference call: John Alkire, Jerome Hoban, Geoff Hinds and Kelly Violini.

CARF Live Racing Committee attending: Richard Conway and Rick Pickering. Joining by conference call: John Alkire and Jerome Hoban.

Staff and Guests attending: Larry Swartzlander, Heather Haviland, Juliana Gomes, Ann Grottviert, Louie Brown, Cody Boyles, Tom Martinez and John Quiroz. Joining by conference call: Jeanne Wasserman, Lisa Hindley, Duane Martin and Caroline Titus.

**Agenda Item 1 – Date, Time and Location of Next Meeting: TBD at the Big Fresno Fair.** The next CARF Board of Directors and Live Racing Committee meeting will be held in October at the Big Fresno Fair.

**Agenda Item 2 – Public Comment.** None.

**Agenda Item 3 – Closed Session: Conference with Legal Counsel – Anticipated Litigation.** Ms. Grottviert reported from closed session that Board discussion was held and no action was taken.

**Agenda Item 4 – Approval of Minutes.** {ACTION} Mr. Pickering moved to approve the April 2, 2019 CARF Board of Directors & Live Racing Committee concurrent meeting minutes as presented. Mr. Conway seconded, unanimously approved.

**Agenda Item 5 – Report, Discussion and Action, if any, on 2019 Legislation Program.** Mr. Brown reported that the deadline for policy committees to hear and report on fiscal bills introduced in their house of origin was April 26 and last Friday was the deadline for policy committees to hear and report on non-fiscal bills.

Mr. Brown stated that concerns over race track safety and the breakdowns at Santa Anita Park remain extremely high, resulting in at least one senate bill and chatter regarding initiative efforts by animal rights groups to ban racing. A joint informational meeting of the Assembly and Senate G.O. Committees is expected this month to review racetrack safety and maintenance issues, specifically those at Santa Anita. Representatives of Pacific Racing Association (PRA) and the Stronach Group (TSG) have been active at the Capitol by meeting with the Chairs of both committees resulting in restrictions to race-day medications through track house rules.

Mr. Brown stated that due to the focus on horse racing safety, CARF sponsored bill AB 482, initially introduced by Assemblymember Joaquin Arambula and then carried by Assemblymember Bill Quirk, was not heard in the Assembly G.O. Committee. Assemblymember Quick obliged the request of the Chair to not move the bill this session, thereby changing its status to a two-year bill.

SB 469 (Dodd) would allow CHRB members authorization to suspend racing licenses to protect the health/safety of horses and riders by a majority vote of all members or a unanimous vote of members if fewer than four are present with no minimum requirement. The bill would also allow the California Horse Racing Board (CHRB) the ability to require additional safety standards or requirements as a condition of lifting such a suspension or the ability to reallocate those dates. Mr. Brown stated that industry principals have expressed concern regarding the broadness of the bill, the structure of the voting process and the reallocation of race dates. CARF legislative staff recommends providing suggested language amendments to the author before adopting an official position. Mr. Brown stated that at this time the Thoroughbred Owners of California (TOC) are the only racing group to officially support the bill.

{ACTION} Mr. Pickering moved to support SB 469 if amended to address legislative staff concerns regarding the overall scope of the bill, number of voting members and clarification regarding race date reallocation criteria. Mr. Conway seconded, unanimously approved.

Mr. Brown reported that at this time there is no legislative action at the Capitol regarding sports wagering.

Mr. Brown reported that AB 759 (Bigelow), a spot bill on mini-satellite wagering facilities, is currently sitting on the Assembly floor as a vehicle that could be used in the second house. Assemblymember Gray also has a spot bill, AB 1635, that could potentially be used by fairs if needed.

#### **Agenda Item 6 – Report, Discussion and Action, if any, on 2019 Racing Operations.**

**Stabling:** Mr. Doutrich reported that 44 Thoroughbreds and 18 emerging breed equines are on the grounds at Pleasanton, which is approximately 25 more horses than we had at this time last year. The Pleasanton condition book is at the printer and will be available next week.

**CHRB Meeting & Racing Licenses:** Mr. Swartzlander reported that the Pleasanton racing application was approved by the CHRB on April 18. The Sacramento application will be heard in May. CHRB staff is recommending that the CARF-member fairs change their medication house rules to reflect the changes made by Santa Anita – specifically reducing the maximum dose of Lasix to 5ccs. TOC is in support of the reduction and the trainer's organization is not. Mr. Doutrich reviewed past runners and determined that this change will only affect a very small percentage of the horse population running at fairs.

**Race Dates:** Mr. Swartzlander requested that Fair Managers share the race dates they would prefer to request for the 2020 racing season.

Alameda County Fair (Pleasanton): Mr. Hoban suggested the CARF circuit make the traditional Leap year shift in 2020, resulting in Pleasanton running June 19 – July 12. This shift would also apply to 2021 with a June 18 start date. Ms. Stoehr stated that those dates work in regards to overlap with San Mateo County Fair in 2020 and though she is concerned about 2021, she believes her fair will manage.

California State Fair (Sacramento): Mr. Pickering stated that the California State Fair is open to remaining in the same date slot as 2019 or shifting one week later depending on the desire of other fairs and carnival schedules.

Humboldt County Fair (Ferndale): Mr. Conway stated that due to school schedules and previous revenue experience in shifting fair dates, the Humboldt County Fair would prefer August 14-23, 2020.

Big Fresno Fair (Fresno): Mr. Alkire stated that the Big Fresno Fair is open to running traditional dates (Oct. 1-12) or shifting one week (Oct. 8-18).

Mr. Swartzlander stated that Sonoma County Fair has traditionally expressed concern in shifting later in the calendar due to the Sonoma County school schedule.

**Agenda Item 7 – Financials.** Mr. Swartzlander reported that he is recommending the CARF-member Fairs assist Humboldt County Fair with the monetary hardships presented by lack of host status granted by the CHRB in 2019, specifically the ability to borrow cash against 2019 commissions to help fund meet startup if costs.

{ACTION} Mr. Hoban moved to allow the Humboldt County Fair to negotiate and execute a promissory note to CARF under the direction of Mr. Swartzlander. Ms. Stoehr seconded. YES VOTE: Mr. Alkire, Mr. Hoban, Mr. Pickering, Ms. Stoehr and Ms. Violini. RECUSED: Mr. Conway.

Mr. Pickering clarified that this action is a means to facilitate commissions money to Humboldt County Fair in a timely manner to ensure the production of a high-quality racing program in 2019.

Mr. Alkire reported that financials are included in the meeting packet. No questions at this time.

**Agenda Item 8 – Executive Director’s Report.** Mr. Swartzlander reported that the National Orange Show satellite in San Bernardino is being upgraded to high definition. The San Mateo and Pleasanton satellite upgrades have been completed and the live racing Jumbotron has also been upgraded.

Mr. Swartzlander stated that he and his wife Sue will be leaving tomorrow on a two week Mississippi River cruise to celebrate their 50<sup>th</sup> wedding anniversary.

Respectfully submitted,  
Heather Haviland

### III.

**CALIFORNIA AUTHORITY OF RACING FAIRS  
Board of Directors & Live Racing Committee  
Concurrent Meeting  
Tuesday, August 6, 2019**

#### **MINUTES**

A concurrent meeting of the California Authority of Racing Fairs (CARF) Board of Directors and Live Racing Committee was held at 11:00 A.M., Tuesday, August 6, 2019 via teleconference. The meeting originated at the CARF office, 1776 Tribute Road, Sacramento, CA, 95815.

CARF Board Directors joining by conference call: John Alkire, Richard Conway, Jerome Hoban, Rick Pickering, Dana Stoehr and Kelly Violini.

CARF Live Racing Committee joining by conference call: John Alkire, Richard Conway, Jerome Hoban and Rick Pickering.

Staff and Guests participating: Larry Swartzlander, Tom Doutrich, Heather Haviland, Juliana Gomes, Cody Boyles, John Quiroz, Lauri King, Jeanne Wasserman, Lucky Kalanges and Caroline Titus.

**Agenda Item 1 – Date, Time and Location of Next Meeting: TBD at the Big Fresno Fair.** The next CARF Board of Directors and Live Racing Committee meeting will be held in October at the Big Fresno Fair.

**Agenda Item 2 – Public Comment.** None.

**Agenda Item 3 – Report, Discussion and Action, if any, on the 2019 Legislative Program.** Mr. Boyles reported on AB 635 (Bigelow), which contains cleanup language to 2017-18 AB 1499 (Gray), allowing fairs to qualify for funding without rolling back their meet and confer agreements. Assemblymember Gray is co-author to the bill.

**Agenda Item 4 – Report, Discussion and Action, if any, on 2019 Racing Operations.** Mr. Swartzlander reported on the Alameda County Fair and California State Fair race meets.

Mr. Swartzlander reported that he monitored TVG coverage of the fairs closely during the California State Fair meet. The fairs received no coverage on TVG's premium channel and were not only relegated exclusively to TVG2 (formerly HRTV) but also limited to replay and stretch-run coverage. Mr. Swartzlander expressed concern to TVG and was told that the tracks provided coverage on TVG's premium channel are paid partners at top-tier tracks broadcasting in high-definition. Mr. Swartzlander declined further payment for coverage on TVG2, but would like to

encourage Fair Managers to seriously consider upgrading to high-definition broadcast to increase the quality of the fair racing product to television consumers and ADW players.

Mr. Swartzlander provided a brief update on sports wagering which is still being pursued by industry principals but will not be part of the 2018-19 legislative session.

**Agenda Item 5 – Report, Discussion and Action, if any, on 2020 Race Dates.** Mr. Swartzlander stated that a calendar titled “Proposed Northern California Racing Dates DRAFT – updated 6-28-19” is included in the meeting packet for discussion. The formation of the calendar was based on discussion during the May 7, 2019 CARF Board meeting in which a majority of fairs seemed to support shifting back in the calendar one week.

Mr. Hoban stated that the 2020 Leap year extra day affects years 2020-2023 necessitating a traditional shift to maintain holidays in their appropriate spots. If the racing calendar does not make the traditional shift, in 2023 July 4 will fall on Tuesday with California State Fair opening on Friday, causing safety issues for the carnival servicing both fairs.

Mr. Pickering stated that a member of the CHRB Board expressed in committee that they would not be willing to push Sonoma County Fair and Humboldt County Fair deeper in the school year. Mr. Pickering added that as the fair servicing the state Capitol, it is advantageous for California State Fair to be operating when monthly state payroll occurs on the last day of the month. Mr. Pickering stated that ultimately the fair can shift or not with the ultimate goal being to retain three weeks of racing.

Mr. Conway stated that the Humboldt County Fair has experienced negative attendance and revenue outcomes based on shifting later in the calendar. Mr. Conway also stated that his Board and community are concerned with the fair running when schools have just started and how that affect children’s ag exhibits and animal programs. Mr. Conway requested that Humboldt County Fair be able to complete and evaluate the 2019 meet before committing to an official position.

Mr. Alkire stated that fairs should use the Big Fresno Fair’s success in working with schools while in session to consider expanding their flexibility regarding dates and to enhance community involvement. Mr. Alkire stated that the Big Fresno Fair is open to shifting or not and is good with the dates presented in the proposed calendar.

Mr. Hoban asked if Ms. Stoehr was still on the call to represent San Mateo County Fair’s position and ideal dates. Ms. Stoehr was not present.

The consensus of the Board is that the tentative calendar contained in the packets is supported by the majority of members, but that the Board’s desire is to evaluate the 2019 Humboldt County Fair meet before a calendar is officially adopted.



**Agenda Item 6 – Executive Director’s Report.** No report at this time.

Respectfully submitted,  
Heather Haviland

### III.

**CALIFORNIA AUTHORITY OF RACING FAIRS  
Board of Directors & Live Racing Committee  
Concurrent Meeting  
Thursday, September 12, 2019**

#### **MINUTES**

A concurrent meeting of the California Authority of Racing Fairs (CARF) Board of Directors and Live Racing Committee was held at 10:00 A.M., Thursday, September 12, 2019 via teleconference. The meeting originated at the CARF office, 1776 Tribute Road, Sacramento, CA, 95815.

CARF Board Directors joining by conference call: John Alkire, Richard Conway, Jerome Hoban, Rick Pickering and Kelly Violini.

CARF Live Racing Committee joining by conference call: John Alkire, Richard Conway Jerome Hoban and Rick Pickering.

Staff and Guests participating: Larry Swartzlander, Heather Haviland, Juliana Gomes, Tom Doutrich, Cody Boyles, Lauri King, Wayne Atwell, Allen Aldrich and Stacey Lapham.

**Agenda Item 1 – Date, Time and Location of Next Meeting: TBD at the Big Fresno Fair.** The next CARF Board of Directors and Live Racing Committee meeting will be held October 11, 2019 at the Big Fresno Fair.

**Agenda Item 2 – Public Comment.** None.

**Agenda Item 3 – Report, Discussion and Action, if any, on Racing Operations.**

**Auxiliary Stabling:** Mr. Swartzlander stated that the CARF position regarding stabling/dates that he is taking forward with industry principals includes: 1) CARF is willing to continue to pay Golden Gate Fields \$510,000/year as an auxiliary stabling facility for member fairs, 2) CARF-member Fairs request to shift one week later in the calendar to compensate for Leap year, and 3) CARF is requesting one week (four days) of unoverlapped racing with host status for Humboldt County Fair.

Mr. Hoban requested that staff consider raising the stall rent participation rate at Golden Gate Fields to encourage those horses to run at fairs to help offset the \$510,000 auxiliary stabling fee. Mr. Aldrich stated that the Thoroughbred Owners of California's (TOC) position is that it is imperative for stabling to remain open year-round at Golden Gate Fields.

**Race Dates:** Mr. Swartzlander stated that a calendar titled “Proposed Northern California Racing Dates DRAFT – updated 6-28-19” is included in the meeting packet for discussion. This calendar was also presented and discussed during the August 6, 2019 CARF Board meeting. Mr. Swartzlander asked each fair to provide input and a position on the calendar as proposed.

Alameda County Fair (Pleasanton): Mr. Hoban reiterated that CARF Fairs are not asking to change the calendar, but are simply trying to compensate for the traditional shifts created by the 2020 Leap year by maintaining traditional holiday placement. If the shift does not occur, holidays will fall outside traditional fair dates and create logistical concerns for partners servicing the fair circuit. The proposed calendar mitigates financial and safety concerns for the Alameda County Fair.

California State Fair (Sacramento): Mr. Pickering stated that in 2016 fairs did not make the Leap year shift and it caused Pleasanton to close their fair on Monday, July 4, 2016. This closure date resulted in coordination and safety concerns for the carnival operator servicing both fairs as well as other mutual vendors. The tight turnover in 2016 meant that some rides were not available opening day of Sacramento. Mr. Pickering stated that carnival revenue exceeds racing revenue, so it is an important factor in determining race dates for fairs.

Sonoma County Fair (Santa Rosa): Mr. Swartzlander stated that he has reached out to Becky Bartling, CEO of Sonoma County Fair, and she was adamant that her fair does not want to move farther into the school year and that she opposes CARF’s tentative calendar. Mr. Swartzlander stated that he made Becky Bartling aware that CARF has been reaching out with paymaster support and encouragement to rejoin CARF for more than three years with no further action on Santa Rosa’s part to rejoin or to offer a counter compromise for services.

Humboldt County Fair (Ferndale): Mr. Conway stated that Ferndale could creatively adjust if fair dates fell well within the school year, but that trying to run exhibits and animal programs during the first week of school presents extreme logistical challenges for kids, parents and community. Local schools are willing to work with the Ferndale fair, but the Eureka school district has already set their schedule. In the past, shifting later in the calendar has proven to negatively affect attendance and revenue for the fair. Mr. Swartzlander added that the results from the 2019 Ferndale meet were better than when the fair ran later in the year.

Big Fresno Fair (Fresno): Mr. Alkire stated that as the last fair on the racing circuit, the Big Fresno Fair is open to shifting or not and is willing to accommodate the dates presented in the proposed calendar. Mr. Alkire stated that keeping the carnival operator healthy may not be important to the racing industry, but it is extremely important to the fair family.

{ACTION} Mr. Hoban moved to approval the proposed 2020 racing calendar as presented in the meeting packet. Mr. Pickering seconded. YES VOTE: Mr. Alkire, Mr. Hoban and Mr. Pickering. NO VOTE: Mr. Conway.

**Agenda Item 4 – Executive Director’s Report.** Mr. Swartzlander reported that according to a New York Times report Justify, winner of the Triple Crown in 2018, allegedly failed a drug test for scopolamine after running in the Santa Anita Derby weeks before the Kentucky Derby and that the test result was dismissed by the California Horse Racing Board after the colt went on to win the Triple Crown.

Respectfully submitted,  
Heather Haviland

## 2019 Average Handle

Average Handle per Race based on Brick & Mortar											Total Fair Average		
	Pleasanton		Sacramento		Santa Rosa		Humboldt		Fresno		Arabs	Mules	TBs
	Arabs	Mules	Arabs	Mules	Arabs	Mules	Arabs	Mules	Arabs	Mules			
2019	\$55,950	\$34,519	\$43,791	\$24,830	\$56,394	\$30,879	\$26,582	\$23,908	\$62,595	\$32,632	\$49,062	\$29,354	
2018	\$60,359	\$45,798	\$56,874	\$53,768	\$50,138	\$35,698	\$33,502	\$25,212	\$53,378	\$36,030	\$50,850	\$39,301	
2017	\$63,595	\$63,503	\$39,818	\$58,979	\$52,297	\$30,796	\$24,046	\$47,445	\$42,664	\$46,141	\$44,484	\$49,373	
Number of Starts per Race - Emerging Breeds											Avg Starts for All Fairs		
2019	5.33	5.11	5.17	4.71	5.75	5.17	5.67	5.00	6.14	5.00	5.61	5.00	
2018	6.25	5.82	6.75	5.88	5.00	4.83	6.33	5.00	5.80	5.25	6.03	5.36	
2017	6.86	5.88	6.29	5.11	7.13	6.17	5.33	5.11	5.67	5.71	6.26	5.60	
Purse Overpayments											Total for CARF Fairs		
2019	-\$10,253	-\$14,391	-\$10,247	-\$12,436			-\$11,898	-\$15,080	-\$3,520	-\$11,286	-\$35,918	-\$53,193	-\$64,966
2018	-\$3,339	-\$7,381	-\$2,053	\$6,589			\$605	-\$1,362	-\$11,032	-\$11,149	-\$15,819	-\$13,303	\$51,753
2017											-\$10,195	-\$24,795	-\$302,435
Average Handle Brick & Mortar & ADW Total Wagered - Thoroughbreds													
	B&M	ADW	B&M	ADW	B&M	ADW	B&M	ADW	B&M	ADW			
2019	\$137,405	\$11,958,272	\$82,527	\$9,554,824	\$124,569	\$7,027,755	\$43,294	\$2,023,589	\$134,417	\$5,685,888	\$79,529	\$36,250,328	
2018	\$116,388	\$11,173,754	\$86,714	\$9,231,089	\$138,805	\$6,849,812	\$47,704	\$4,355,296	\$137,627	\$4,989,839	\$77,687	\$36,599,790	
2017	\$129,162	\$9,175,430	\$78,241	\$8,668,640	\$123,894	\$9,573,537	\$56,164	\$2,018,299	\$118,589	\$4,655,416	\$76,431	\$34,091,322	
Number of Starts per Race - Thoroughbreds											Avg Starts for all Fairs		
2019	6.67		5.77		6.15		5.53		6.28		6.08		
2018	6.55		6.03		6.75		5.45		6.61		6.28		
2017	6.56		6.01		6.57		5.74		5.90		6.16		

## 2019 CARF Purse Projections By Fair &amp; Breed

Racing Fair Host Meet	Appaloosa	Arabian	Mule	Quarter Horse	Thoroughbred	Total
2018 All Meets Final	5	(54,600)	(86,533)	(34,266)	(309,008)	(484,402)

Racing Fair Host Meet	Appaloosa	Arabian	Mule	Quarter Horse	Thoroughbred	Total
2019 Alameda - Projected	-	(10,253)	(14,391)	7,334	(138,758)	(156,067)
2019 State Fair - Projected	1	(10,247)	(12,436)	(622)	(31,504)	(54,808)
2019 Humboldt - Projected	-	(11,898)	(15,080)	415	(67,956)	(98,169)
2019 Fresno - Projected	-	(3,520)	(11,286)	(3,853)	(55,457)	(74,115)
2019 Sub Total - Projected	1	(35,918)	(53,193)	3,274	(293,676)	(383,159)

Additional Purse Funds	Appaloosa	Arabian	Mule	Quarter Horse	Thoroughbred	Total
2019 GGF Purse Supplement	-	-	-	-	200,000	200,000
2019 Stabling Excess	-	922	1,483	596	28,710	31,711
2019 Total - Projected	1	(34,996)	(51,710)	3,871	(64,966)	(151,448)

Projected Over / Under 2019	Appaloosa	Arabian	Mule	Quarter Horse	Thoroughbred	Total
2019 Projected O/U To Date	6	(89,596)	(138,243)	(30,395)	(373,973)	(635,850)



### California Authority of Racing Fairs

#### Live Racing Income Statement

#### Estimated Year End for 2020 Budget

2017=45 days 2018=42 days 2019=41 days

	2017 Year End Actual	2018 Year End Actual	2019 Estimated Year End	2019 Annual Budget	2019 Budget Variance	2019 % Budget	2020 Preliminary Budget	
<b>Revenues:</b>								
Reimb. From Live Racing Fairs	1,409,190	1,802,311	1,990,025	1,705,746	284,279	117%	2,049,590	1
3rd Party Lasik Reimb	0	59,267	57,443	65,000	(7,557)	88%	65,000	
<b>Operating Expenses:</b>								
Salaries	382,135	323,933	353,733	325,647	(28,086)	109%	326,702	
Employee Rewards							20,000	
Employee Benefits	52,273	47,084	41,810	47,725	5,915	88%	41,950	
Payroll Taxes	65,453	67,539	72,995	64,819	(8,176)	113%	91,539	2
Accounting Costs	48,750	44,688	48,750	48,900	150	100%	52,500	3
Audit Services	20,813	21,225	21,900	21,225	(675)	103%	21,900	
Automobile Expense	1,042	5,199	1,686	3,000	1,314	56%	3,000	
Legal Expenses	0	0	0	1,000	1,000	0%	500	
Meetings Expense	437	557	57	1,000	943	6%	500	
Telephone Expense	4,091	3,598	4,478	4,000	(478)	112%	5,000	
Travel Expense	46,829	50,291	49,065	40,000	(9,065)	123%	50,000	4
<b>Sub-Totals</b>	<b>621,823</b>	<b>564,113</b>	<b>594,474</b>	<b>557,316</b>	<b>(37,158)</b>	<b>107%</b>	<b>613,591</b>	
<b>Racing Support Services:</b>								
Announcer	25,750	25,778	22,550	32,900	10,350	69%	30,000	
Condition Bk/Program Cover	11,081	9,324	9,808	15,000	5,192	65%	15,000	
Racing Operations Support	61,230	107,391	74,995	95,000	20,005	79%	90,000	
HD Upgrade							100,000	
Simulcast Management							20,000	
TC02 Testing	21,239	23,110	63,992	22,000	(41,992)	291%	65,000	5
3RD PARTY LASIKS	0	59,267	54,668	65,000	10,332	84%	65,000	
Marketing/Web Devel	6,870	5,120	1,901	3,000	1,099	63%	3,000	
Paymaster Operations	7,124	3,674	3,455	6,500	3,045	53%	5,000	
Program Production	172,986	161,162	126,725	135,000	8,275	94%	135,000	
Racing Office System	13,417	14,992	15,794	18,800	3,006	84%	18,000	
Recruitment	7,145	6,370	1,498	15,000	13,502	10%	10,000	
Jumbo Screen	68,850	103,500	98,450	100,000	1,550	98%	100,000	
Supplies	19,202	7,668	10,674	15,000	4,326	71%	15,000	
Tattooing	19,969	13,934	19,717	17,000	(2,717)	116%	20,000	
Timing/Clocker	13,113	12,606	14,541	15,000	459	97%	15,000	
Transportation	1,700	2,410	2,730	3,000	270	91%	3,000	
TV Production/Simulcast	156,043	190,856	333,546	180,000	(153,546)	185%	350,000	6
RTM ALLOCATION (MAINT)	99,129	178,537	159,997	120,000	(39,997)	133%	140,000	7
RTM TRANSPORTATION	78,765	78,360	69,785	75,000	5,216	93%	75,000	
RTM PRIOR YEAR LOAN	0	0	0	0	0	0%		
STABLING AND TRAINING	0	265,842	281,400	282,430	1,030	100%	282,000	
RTM SUPPORT COSTS	118,460	117,609	158,993	112,800	(46,193)	141%	160,000	
<b>Sub-Totals</b>	<b>902,072</b>	<b>1,387,510</b>	<b>1,525,219</b>	<b>1,328,430</b>	<b>(196,789)</b>	<b>115%</b>	<b>1,716,000</b>	
<b>Total Gross Expenses</b>	<b>1,523,894</b>	<b>1,951,623</b>	<b>2,119,693</b>	<b>1,885,746</b>	<b>(233,947)</b>	<b>112%</b>	<b>2,329,591</b>	
Augmentation LRF	75,000	75,000	75,000	75,000	0	100%	75,000	
1% RTM revenues			240,000				160,000	
NCOTWINC Reimbursement	40,000	40,000	0	40,000	(40,000)	0%	0	8
Other Reimb Revenue								
Advertising Revenue								
<b>Total Net Expenses</b>	<b>1,408,894</b>	<b>1,777,355</b>	<b>1,990,025</b>	<b>1,705,745</b>			<b>2,189,590</b>	

#### FOOTNOTES:

1	2019 billbacks higher than budget due to NCOT expenses paid by CARF billback for Live Racing Fairs
2	2020 payroll tax budgeted increase due to PERS employer pension rate and unfunded allocation
3	2020 5% increase for CFSA accounting costs
4	2019 travel higher than budget for chrb meetings
5	2019 Veterinary cost shifted to CARF from Fairs not budgeted, 2020 includes Vets in budget
6	2019 Program Production/Simulcast NCOT costs shifted to CARF billback, 2020 included in budget
7	2019 RTM repairs higher than budget
8	2019 NCOT Reimb deleted from NCOT budget, 2020 no budget for NCOT simulcast reimb



**California Authority of Racing Fairs  
Agency Income Statement  
Estimated Year End for 2020 Budget**

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	2017 Year End Actual	2018 Year End Actual	2019 Esitimated YearEnd	2019 Annual Budget	2019 Budget Variance	2019 % Budget	2020 Preliminary Budget
<b>Revenue:</b>							
Other Revenue/OPEB trust Reimb	37,780	1,125	37,171	41,000	(3,829)	91%	35,000
Interest Income	1,448	1,593	2,029	1,000	1,029	203%	1,000
Member Dues	194,787	197,905	205,352	206,780	(1,428)	99%	201,064
CARF South Prog Admin Fee	8,456	5,124	0	5,000	(5,000)	0%	0
CARF Live Racing Agency Allocation	299,797	299,797	299,797	299,797	(0)	100%	299,797
<b>Total Revenue</b>	<b>542,565</b>	<b>505,544</b>	<b>544,348</b>	<b>553,577</b>	<b>(9,229)</b>	<b>98%</b>	<b>536,861</b>
<b>Expenses:</b>							
Salaries	164,859	157,218	134,549	136,384	1,835	99%	137,018
Employee Benefits	26,618	27,090	17,382	22,352	4,970	78%	17,456
Post Retirement Benefits	31,075	22,497	36,498	38,500	2,002	95%	35,065
Payroll Taxes	50,011	30,148	25,533	26,328	795	97%	32,670
Accounting Costs	16,250	20,313	17,500	17,500	0	100%	17,500
Audit Services	7,638	12,275	9,800	8,000	(1,800)	123%	14,300
Automobile Expense	2,610	4,529	1,000	4,000	3,000	25%	3,000
Contracted Services	1,864	1,338	2,000	2,000	0	100%	2,000
Depreciation	5,983	2,743	3,247	3,000	(247)	108%	2,000
Dues & Subscriptions	1,172	220	0	1,000	1,000	0%	250
Insurance Expense	52,480	47,798	48,336	56,000	7,664	86%	56,000
Legal Expenses	31,135	64,551	69,535	50,000	(19,535)	139%	50,000
Legislative Expenses	46,295	46,679	45,634	48,000	2,366	95%	48,000
Meetings Expense	4,427	3,817	2,707	4,000	1,293	68%	4,000
Misc. (Ag Day Sponsor)	415	195	115	1,000	885	11%	500
Office Supplies	16,961	18,989	17,582	18,000	418	98%	18,000
Postage & Shipping	777	1,422	538	1,500	962	36%	1,000
Rent (Tribute Road)	35,770	35,770	15,277	18,000	2,723	85%	18,000
Repairs & Maintenance	0	0	0	500	500	0%	500
Telephone Expense	7,356	5,755	5,216	8,000	2,784	65%	6,000
Training	129	360	300	1,000	700	30%	1,000
Travel Expense	5,154	3,952	5,189	8,000	2,811	65%	7,000
<b>Total Expenses</b>	<b>508,977</b>	<b>507,655</b>	<b>457,936</b>	<b>473,065</b>	<b>15,128</b>	<b>97%</b>	<b>471,259</b>
<b>Agency Income (Loss)</b>	<b>33,588</b>	<b>(2,111)</b>	<b>86,412</b>	<b>80,513</b>	<b>5,899</b>		<b>65,602</b>
<b>Southern Prog Income (Loss)</b>	<b>(226)</b>	<b>0</b>	<b>1,660</b>	<b>0</b>			<b>5,000</b>
<b>Total Bal Sheet Net Income (Loss)</b>	<b>33,362</b>	<b>(2,111)</b>	<b>88,072</b>	<b>80,513</b>	<b>5,899</b>		<b>70,602</b>
GASB 68 PENSION EXPENSE	103,420	37,131	50,000	100,000	50,000	50%	50,000
Total Net Income after GASB68	(70,058)	(39,242)	38,072	(19,488)	(44,101)	(1)	20,602

**FOOTNOTES:**

- 1 2020 Member Dues reduced by Stanislaus County Fair Assoc Member Dues
- 2 2020 payroll taxes higher due to PERS Employer rate increases for Pension & Unfi
- 3 2020 Audit services include the Bienniel OPEB valuation from Bickmore
- 4 2019 Legal higher than budget due to PRA vs CHRB litigation costs, 2020 legal es
- 5 2019 Santa Anita program costs, 2020 no internal journal entry for admin fee
- 6 2019 GASB 68 estimated based on 2018, 2020 budget GASB68 estimate





**California Authority of Racing Fairs  
Southern Region Income Statement  
Estimated Year End for 2020 Budget**

	2017	2018	2019	2019	2019	2019	2020
	Year End	Year End	Esitimated	Annual	Budget	% Budget	Preliminary
	Actual	Actual	YearEnd	Budget	Variance		Budget
<b>Program Revenue:</b>							
Program Sales	112,747	126,585	117,235	140,000	(22,765)	84%	120,000
Other Revenue	0	0	0	0	0	0%	0
Royalties/Fees Due Host	(104,517)	(121,461)	(115,575)	(135,000)	19,425	86%	(115,000)
<b>Total Revenue</b>	<b>8,231</b>	<b>5,124</b>	<b>1,660</b>	<b>5,000</b>	<b>(3,340)</b>	<b>33%</b>	<b>5,000</b>
<b>Expenses:</b>							
Legal Expenses	0	0	0	0	0	0%	0
Meetings Expense	0	0	0	0	0	0%	0
Misc Exp.(Storage)	0	0	0	0	0	0%	0
Office Supplies	0	0	0	0	0	0%	0
Paper Expense	0	0	0	0	0	0%	0
Postage & Shipping	0	0	0	0	0	0%	0
Printing Supplies	0	0	0	0	0	0%	0
Rent & Utility Expenses	0	0	0	0	0	0%	0
Repairs & Maintenance	0	0	0	0	0	0%	0
Telephone Expense	0	0	0	0	0	0%	0
Travel Expense	0	0	0	0	0	0%	0
<b>Total Expenses</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>	<b>0</b>
Operating Income (Loss)	8,231	5,124	1,660	5,000	(3,340)	33%	5,000
CARF Admin Fee	8,456	0	0	10,500	10,500	0%	0
Rebate							
<b>Income (Loss)</b>	<b>(226)</b>	<b>5,124</b>	<b>1,660</b>	<b>(5,500)</b>	<b>(13,840)</b>	<b>-30%</b>	<b>5,000</b>



**California Authority of Racing Fairs  
Agency & Live Racing Operating Expense Summary**

	<b>2017 Year End Actual</b>	<b>2018 Year End Actual</b>	<b>2019 Esitimated YearEnd</b>	<b>2019 Annual Budget</b>	<b>2019 Budget Variance</b>	<b>2019 % Budget</b>	<b>2020 Preliminary Budget</b>
<b>Summary Expenses</b>							
Salaries	546,994	481,150	488,282	462,031	(26,251)	106%	463,720
Employee Benefits	78,892	74,174	59,193	70,077	10,884	84%	59,406
Post Retirement Benefits	31,075	22,497	36,498	38,500	2,002	95%	35,065
Payroll Taxes	115,465	97,686	98,528	91,147	(7,381)	108%	124,209
Accounting Costs	65,000	65,000	66,250	66,400	150	100%	70,000
Audit Services	28,450	33,500	31,700	29,225	(2,475)	108%	36,200
Automobile Expense	3,652	9,728	2,686	7,000	4,314	38%	6,000
Contracted Services	1,864	1,338	2,000	2,000	0	100%	2,000
Depreciation	5,983	2,743	3,247	3,000	(247)	108%	2,000
Dues & Subscriptions	1,172	220	0	1,000	1,000	0%	250
Insurance Expense	52,480	47,798	48,336	56,000	7,664	86%	56,000
Legal Expenses	31,135	64,551	69,535	51,000	(18,535)	136%	50,500
Legislative Expenses	46,295	46,679	45,634	48,000	2,366	95%	48,000
Meetings Expense	4,863	4,373	2,764	5,000	2,236	55%	4,500
Misc. (Ag Day Sponsor)	415	195	115	1,000	885	11%	500
Office Supplies	16,961	18,989	17,582	18,000	418	98%	18,000
Postage & Shipping	777	1,422	538	1,500	962	36%	1,000
Rent (Tribute Road)	35,770	35,770	15,277	18,000	2,723	85%	18,000
Repairs & Maintenance	0	0	0	500	500	0%	500
Telephone Expense	11,447	9,353	9,694	12,000	2,306	81%	11,000
Training	129	360	300	1,000	700	30%	1,000
Travel Expense	51,982	54,243	54,253	48,000	(6,253)	113%	57,000
<b>Total Operating Expenses</b>	<b>1,130,799</b>	<b>1,071,769</b>	<b>1,052,410</b>	<b>1,030,381</b>	<b>(22,030)</b>	<b>102%</b>	<b>1,064,850</b>

# 2020

## Yearly Calendar

January						
Su	M	Tu	W	Th	F	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

February						
Su	M	Tu	W	Th	F	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29

March						
Su	M	Tu	W	Th	F	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

April						
Su	M	Tu	W	Th	F	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

May						
Su	M	Tu	W	Th	F	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

June						
Su	M	Tu	W	Th	F	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

July						
Su	M	Tu	W	Th	F	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

August						
Su	M	Tu	W	Th	F	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

September						
Su	M	Tu	W	Th	F	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

October						
Su	M	Tu	W	Th	F	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

November						
Su	M	Tu	W	Th	F	Sa
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15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

December						
Su	M	Tu	W	Th	F	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

# 2021

## Yearly Calendar

January						
Su	M	Tu	W	Th	F	Sa
					1	2
3	4	5	6	7	8	9
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17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

February						
Su	M	Tu	W	Th	F	Sa
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14	15	16	17	18	19	20
21	22	23	24	25	26	27
28						

March						
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14	15	16	17	18	19	20
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28	29	30	31			

April						
Su	M	Tu	W	Th	F	Sa
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11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

May						
Su	M	Tu	W	Th	F	Sa
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16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

June						
Su	M	Tu	W	Th	F	Sa
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6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

July						
Su	M	Tu	W	Th	F	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

August						
Su	M	Tu	W	Th	F	Sa
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15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

September						
Su	M	Tu	W	Th	F	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

October						
Su	M	Tu	W	Th	F	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

November						
Su	M	Tu	W	Th	F	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

December						
Su	M	Tu	W	Th	F	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	